ABOUT US



Committed to Enhancing the Health Information Management Profession

For more than 25 years, For The Record magazine has been the most respected independent voice covering the field of health information management, earning the trust of professionals, leaders and companies across the industry spectrum. For The Record features timely and informative content, making it an essential resource for professionals who rely on our timely in-depth reporting on a diverse range of topics, including coding, transcription, EMRs/EHRs, compliance, electronic innovations, and privacy concerns.

For The Record is a key element in successful branding campaigns, generating leads and helping companies reach their revenue goals by delivering their product/service messages directly to the many HIM decision makers in our audience. The For The Record media brand reaches HIM/HIT professionals across a robust multimedia platform, showcasing your product, school, program, service, or professional opportunity in a variety of easily accessible locations. In addition to our flagship monthly print publication, our platform includes a mobile-ready, interactive digital edition, which is posted on our content-rich, highly targeted website, www.ForTheRecordmag.com. This added exposure gives advertisers longevity through our digital archives, plus interactive features to amplify your message, such as live links to company product or service information and company social media platforms.

For The Record also has established its position as a powerful HIM recruitment tool, with multiple channels to utilize and combine to reach qualified professionals, including print display ads, Web banners, and online postings on our popular niche job board, AlliedHealthCareers.com.



PUBLISHED SINCE: 1989
FREQUENCY: Monthly
SUBSCRIBERS: 40,000*
E-NEWSLETTER SUBSCRIBERS: 21,140*
MONTHLY WEBSITE USERS: 41,540**
AUDIENCE: Health information management professionals, including:

- RHIA and RHIT professionals
- HIM/HIT directors/administrators
- Coders
- Transcriptionists
- CFOs/CEOs/CIOs
- CMIOs
- Cancer tumor registrars
- DRG coordinators
- Release-of-information specialists
- Clinical documentation specialists
- Analysts
- QA/QC specialists
- Compliance/privacy officers
- Educators
- Other credentialed professionals allied to the field

DISTRIBUTION: Professionals' homes, facility health information departments, private practices, and schools. Bonus distribution at major industry events.

- * Publisher's data
- ** Source: Google Analytics (average unique visits)



EDITORIAL CALENDAR*

	January	February	March	April	May	June	July	August	September	October	November	December
Features	CDI Telehealth Document Management Medical Scribes	Coding HIPAA Release of Information Speech Recognition	Transcription Data Analytics EHRs ICD-10	CDI Speech Recognition Disclosure Management Cancer Registry	RACs Education/ Workforce Issues Privacy & Security Information Governance	RCM Case Management mHealth Meaningful Use	Coding Physician Queries Dictation HIT	Auditing Release of Information EHRs Privacy & Security	Transcription Education/ Workforce Issues Data Analytics Document Management	Speech Recognition Population Health Meaningful Use Disaster Recovery	Coding CDI HIPAA MPI	ICD-10 Look Ahead to '16 HIT HIM Challenges
Departments	CFO Zone Evolving Education Transcription Trends	Industry Perspectives Chart Conundrums EHR Insider	Coding Corner HIT Happenings CIO Insider	Audit Alley Wireless World Inside Informatics	ICD-10 Update Transcription Trends HIM Challenges	Coding Corner CFO Zone EHR Insider	CIO Insider Evolving Education Industry Perspectives	Chart Conundrums mHealth Update ICD-10 Update	Coding Corner Inside Informatics Wireless World	Transcription Trends HIT Happenings mHealth Update	Audit Alley Inside Informatics CFO Zone	Coding Corner EHR Insider Evolving Education
Space Deadline	December 8	December 22	February 9	March 9	April 6	May 18	June 15	July 13	August 17	September 14	October 12	November 16
Material Deadline	January 2	January 30	February 27	March 27	April 24	June 5	July 3	July 31	September 4	October 2	October 30	November 27
Recruitment Deadline	January 8	February 5	March 5	April 1	April 30	June 11	July 9	August 6	September 10	October 8	November 5	December 4
Bonus Distribution		AAPC	HIMSS	ACDIS WEDI NCRA		ANI/HFMA	AHDI	AHIMA	AHIMA MGMA	AMIA		
SPECIAL	Transcription Resource Guide	ICD-10 Spotlight	HIMSS Spotlight Conference Issue	Consulting & Outsourcing Showcase Conference Issue	Coding & RCM Resource Guide	Revenue Integrity Resource Guide Conference Issue	EHR Showcase Conference Issue	Education Resource Guide Conference Issue	CDI Showcase Conference Issue	Conference Issue	Technology & Software Showcase	Industry Innovations Showcase 2016

* Subject to change

FOUR-COLOR RATES (CONTACT ACCOUNT EXECUTIVE FOR BLACK-AND-WHITE RATES)

Size	Open 3x		6 <i>x</i>	<i>9x</i>	<i>12x</i>	18x	24 <i>x</i>	
Full Page	\$7,105	\$6,865	\$6,610	\$6,350	\$6,175	\$5,880	\$5,460	
2/3 Page	\$5,940	\$5,795	\$5,590	\$5,445	\$5,270	\$5,095	\$4,890	
1/2 Page Vert	\$4,690	\$4,650	\$4,515	\$4,460	\$4,355	\$4,240	\$4,050	
1/2 Page Horiz	\$4,510	\$4,445	\$4,315	\$4,255	\$4,175	\$4,040	\$3,870	
1/3 Page	\$4,040	\$3,940	\$3,830	\$3,740	\$3,670	\$3,570	\$3,455	
1/4 Page Horiz	\$3,650	\$3,570	\$3,505	\$3,450	\$3,400	\$3,335	\$3,255	
1/4 Page Vert	\$3,255	\$3,200	\$3,180	\$3,155	\$3,135	\$3,100	\$3,055	
Print Banner	\$1,855	\$1,815	\$1,795	\$1,790	\$1,780	\$1,750	\$1,700	

All print advertisements receive double exposure through our digital companion, which is posted on our website, www.ForTheRecordmag.com.

Premium Placement

BACK COVER: +30%

INSIDE FRONT COVER: +25%

PAGE 3: +25%

INSIDE BACK COVER: +20%

OPPOSITE TABLE OF CONTENTS: +20%

OPPOSITE MASTHEAD: +20%

FRANCHISE OR OTHER PREFERRED POSITIONS: +10% to 15%

CONFERENCE ISSUES: +10%

No print cancellations permitted with premium positions. Premium position supersede any page separation requests. Additional premiums may apply to conference issues.

SHOWCASE AD/HIMSS, ICD-10 SPOTLIGHT: \$1,895

Showcase your product or service in a news release format. Supply a $4" \times 5"$ photo at 300 dpi in TIFF or JPEG format along with 70 words of copy. Hosted on publication website for 12 months. No additional design elements needed or accepted.

PRODUCT/SERVICES PREVIEW: \$1,495

Supply a 40-word product description and a 4" \times 5" photo at 300 dpi in TIFF or JPEG format. No additional design elements needed or accepted.

RESOURCE GUIDE LISTINGS: \$895

DATEBOOK

1 insertion: \$350; 2 insertions: \$335 each; 3 or more: \$315 each

No print cancellations accepted after published space deadline. Specific cancellation terms and conditions can be found at www.ForTheRecordmag.com/terms.





High-Impact Placements

High-impact placements include belly bands, cover stickers, french gates, etc. Contact your account executive for more details.

INSERTS, POLYBAGS, OR SPECIAL REQUESTS

Contact your account executive for details.

For more information and rates on reprints, list rentals, and direct mail, call 800-278-4400.

RESOURCE GUIDES



(Sample Resource Guide Spread)

For The Record's annual Resource Guides assist HIM decision makers with their year-round purchasing decisions.

Appearing in the January, May, June, and August issues, *For The Record* Resource Guides are well known in the field as reliable, convenient tools that provide our loyal audience with complete product information and showcase the industry's finest companies, product lines, brands, and services.

All Resource Guide Listings Include:

2.22" x 2.75" four-color ad space, formatted 9 ads to a printed page

Contact information and logo (300 dpi)

Up to 40 words of copy

Added exposure in the interactive digital edition

A 12-month online listing on our website, with direct links to any website or webpage

All for only \$895

Increase your exposure within the *For The Record* Resource Guides, with a larger display ad placement to appear within the editorial pages of the same issue. Contact your account executive for special packages.

2015 Resource Guide Issues

JANUARY: Transcription

MAY: Coding & Revenue Cycle Management

JUNE: Revenue Integrity

AUGUST: Education

Record

PRODUCT AND SERVICE SHOWCASES



(Sample Showcase Spread)

For The Record will deliver seven Product & Service Showcases this year. Our showcases help our audience of HIM professionals learn about what's available in the marketplace while enhancing advertising campaigns with a cost-effective, high-profile forum to place new product information, service offerings, and company messaging in front of these influential professionals in an appealing and unique format.

Product & Service Showcases Include:

Space approximately the size of a quarter-page ad 70-word product description displayed in news release format Accompanying four-color image Company contact information and URL No additional design elements needed or accepted

All for only \$1,895



WEBSITE ADVERTISING



All ads are sitewide unless otherwise noted. Our website is compliant with the Interactive Advertising Board (IAB) Universal Ad Package standard, providing our advertisers with a choice of banner ad units that provide advertisers the ability to reach our audience of professionals.

* IAB-approved sizes

WEB CANCELLATION POLICY: Cancellations of any type of digital media platform (online units, website advertising, e-Newsletters, e-blasts, webinars, etc.) will be charged a 30% cancellation fee. NO CANCELLATIONS of digital media units are accepted less than 30 days before the live or deployment date.

 $(120 \times 60 \text{ pixels})$

\$1,115

\$1,085

\$1,040

\$1,000

\$955

Open

Зx

6x

9x

12x

HIGH-IMPACT DIGITAL AD PLACEMENTS



Intro Page Ad on Digital Editions

In this era of tablets, iPads[®], and other mobile devices, digital magazines are becoming an increasingly popular medium. Every month, our interactive digital editions draw a significant, growing audience, as well as an increase in mobile users and international subscribers.

Each digital issue has an introduction page opposite the cover where advertisers can place their messages. The benefits of this high-impact placement are:

- It's certain to be seen by all digital edition readers.
- Space is exclusive to one advertiser per issue.
- It's an interactive ad that includes direct links to the webpage or website chosen by the advertiser.
- It's one of the most effective stand-alone placements available for product and branding messaging.

PRICE: \$2,995 per issue

Interstitial Ad

This high-profile placement allows the advertiser to "take over" the popular *For The Record* website when someone visits. Providing an exclusive and prominent forum for product and branding images and messaging, as well as a direct link to any webpage or website, this large, powerful ad appears in front of our homepage until it is closed manually by the visitor.

MONTHLY PRICE: \$6,545

For information on additional high-impact digital opportunities, such as online advertorials, custom digital supplements, white papers, webinars, and more, call your account executive.

Digital Ad Packages

Combining the consistency of a website banner, the direct delivery of a banner in our monthly e-Newsletter, and the power of our subscriber list and your brand message, these packages deliver a multichannel punch that is certain to reach the influential professionals in our audience. Standard and Premium packages are available to fit your budget and timing needs.

Premium Package

- HTML custom e-blast to full e-subscriber list
- Full banner (468 \times 60) within content in our e-Newsletter
- \bullet 30-day sitewide wide skyscraper (160 \times 600) banner on the magazine's website

PRICE: \$8,660

Standard Package

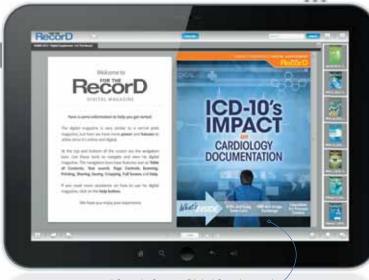
- HTML custom e-blast to full e-subscriber list
- Rectangle (180 × 150) within content in our e-Newsletter
- 30-day sitewide 3:1 Rectangle (300×100) on the magazine's website

PRICE: \$7,340

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HIGH-IMPACT DIGITAL ADVERTISING

Ask your account executive about options and pricing for these great additions to your marketing plan.



(Sample Custom Digital Supplement)

Custom Digital Supplements

Our custom digital supplements are stand alone editorial pieces that deliver your message in a style and format that are certain to be read.

By allowing us to take your white paper, news release, brochure, or informational packet and enhance it with rich media such as audio, video, or Flash animation, you instantly initiate greater reader engagement and response. That, coupled with targeting your custom digital supplement to our responsive group of influential professionals, ensures successful delivery of your message.

These custom digital supplements make great sales tools that have a never-ending shelf life and are easily distributed via e-mail, websites, and social media channels. With packages starting at just \$9,990, you will receive full marketing support to our entire audience, plus many options for editorial support and expanded pages.

For the full range of options regarding this high-impact advertising opportunity, please call your account executive.

White Papers and Press Releases

Post your white paper or press release on our website exclusively for 30 days. A link to your content will be prominently placed on our homepage and reside in its own section of the website.

Online Advertorial Package

Advertiser receives content control of a subsection of our magazine's website for 30 days that includes 800 to 900 words of text, images, and various links to your company's website. Company also provides title of navigation link on our homepage.

PRICE: \$2,995

E-NEWSLETTERS AND CUSTOM E-BLASTS

www.ForTheRecordmag.com

E-Newsletters

Placing a banner on the *For The Record* monthly e-Newsletter delivers your product or brand message directly to the desk-tops of our subscriber base of influential professionals. This direct reach builds brand awareness while driving traffic to your website. Each e-Newsletter features timely content as well as other relevant topics.

Monthly Features

JANUARY: Data Analytics FEBRUARY: Population Health MARCH: Workforce and Academic Issues, HIMSS Preview, AAPC Preview APRIL: Information Governance, HIMSS News, AAPC News MAY: Transcription, ACDIS, WEDI, NCRA Previews JUNE: Privacy and Security, ACDIS, WEDI, NCRA News, ANI/HFMA Preview JULY: Speech Recognition, AHDI Preview, HFMA News AUGUST: Coding, AHDI News SEPTEMBER: CDI, AHIMA Preview OCTOBER: Disclosure Management, MGMA Preview, AHIMA News NOVEMBER: Education, MGMA News, AMIA Preview

DECEMBER: Computer-Assisted Coding, AMIA News



(Sample e-Newsletter)

Size	Open	3x	<u>6x</u>	<i>9x</i>	12x
Leaderboard* (728 \times 90 pixels)	\$3,205	\$3,150	\$3,080	\$3,010	\$2,915
Wide Skyscraper* (160 × 600 pixels)	\$3,625	\$3,550	\$3,480	\$3,415	\$3,320
Medium Rectangle* (300×250 pixels)	\$2,970	\$2,910	\$2,850	\$2,785	\$2,700
3:1 Rectangle* (300 \times 100 pixels)	\$2,120	\$2,070	\$2,015	\$1,965	\$1,920
Full Banner (468 \times 60 pixels)	\$1,570	\$1,505	\$1,460	\$1,390	\$1,330
Rectangle* (180 × 150 pixels)	\$1,205	\$1,170	\$1,120	\$1,080	\$1,030

* IAB-approved sizes

Banner positions not fixed, but based on content distribution.



E-Mail Marketing

Advertisers can utilize the power of our subscriber lists by using custom-designed e-blasts to deliver a specific product message, technological benefit, or positioning statement directly to the inboxes of influential HIM professionals. This targeted and cost-effective method of reaching *For The Record*'s audience uses your company's own words, terminology, and images. Our in-house team can create the artwork to match your message or we can simply take your design and deliver it to our double opt-in list of professional subscribers.

FULL LIST E-BLAST: \$6,625

\$395 per 1,000 names for quantities under 17,000

Digital advertising packages that include e-Newsletters, custom e-blasts, and website banners are available. See the High-Impact Digital Ad Placements page for special package pricing and high-visibility placements.

PRINT MEDIA SPECIFICATIONS

Print Material Specifications

PREFERRED FILE FORMAT: PDF and PDF/X1a only. Files must conform to SWOP standards. All marks (trim, bleed, center) should be included and must be 0.1875" outside the trim of the magazine.

COLORS: CMYK (no pantone or spot colors, RGB, LAB, ICC color profiles, or 4-color black type)

TOTAL AREA COVERAGE: Maximum ink density is 300%

LINE SCREEN: 133 lpi

MINIMUM IMAGE RESOLUTION: 300 dpi

No native applications accepted

PRODUCTION COSTS: Original ad creation will be charged at a rate of \$250 per hour. Revisions to artwork will be charged at a rate of \$95 per hour.

Hard-Copy Proofs

A hi-res offset color contract proof made to SWOP specifications can be mailed at the time of submission. *For The Record* cannot guarantee accurate reproduction without a hard-copy proof. Proof must be received by the Material Deadline for the issue in which it will run (see Editorial Calendar). Send to address under File Submission.

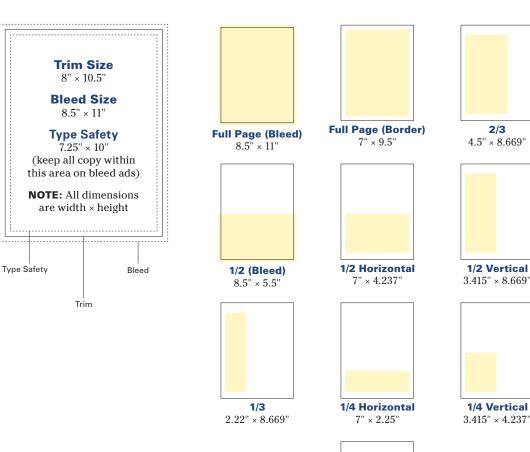
File Submission

E-MAIL: FTRads@gvpub.com For files under 10 MB

FTP: Available for larger files. Please contact your account executive for more information.

MAIL: 3801 Schuylkill Road Spring City, PA 19475

> Great Valley Publishing Company will not be responsible for reproduction quality of supplied artwork that does not meet these requirements.





E-Mail Marketing Specifications

PREFERRED FILE FORMAT: HTML documents ONLY. Images in JPG or GIF formats. (Animated GIFs may not display correctly for all recipients.) Text sent in a Microsoft Word document. Embed all graphics or include with HTML document.

FILE SIZE: HTML file size should not exceed 150 KB and be within 500 to 700 pixels wide.

No "image-only designs." Use HTML to create design, 40/60 imageto-text ratio. Inline CSS (cascading style sheets). No MS Word HTML, Flash, or JavaScript allowed.

PRODUCTION COSTS: E-blast creation will be charged at a rate of \$350 per hour. E-blast corrections will be charged at a rate of \$125 per hour.

Website Banners

ACCEPTED FORMATS: JPG, GIF, PNG, Flash SWF (requires clickTAG), third-party ad tags. (Note: Files without extensions will not be accepted.)

MAX FILE SIZE: 100 KB

PRODUCTION COSTS: Banner creation will be charged at a rate of \$200 per hour. Revisions will be charged at a rate of \$75 per hour.

E-Newsletter Banners

ACCEPTED FORMATS: JPG, GIF. Animated GIFs may not display correctly for all recipients. (Note: Flash, custom scripts, and files without extensions will not be accepted.)

MAX FILE SIZE: 40 KB

PRODUCTION COSTS: Banner creation will be charged at a rate of \$200 per hour. Revisions will be charged at a rate of \$75 per hour.

Digital Magazine Specifications

PREFERRED FILE FORMAT: PDF and PDF/X1a only

COLORS: RGB

VIDEO AND AUDIO SPECIFICATIONS: Your video or audio file should not exceed 25 MB. The media link system is made to show small formats such as commercials and spots. The media link system can handle most common media file types. We recommend that you create the video as a FLV file. If that is not possible, the media system also supports common formats such as AVI, MPG, WMV, and MOV.

FLASH REOUIREMENTS: All programming must be Actionscript 3 (AS3) compatible. Simple animations can use AS2, but any complex events such as button events must be AS3. (In general, Zmags doesn't support AS2.) All AS3 movies should target Flash Player version 9. Use a frame rate of 30 fps, as this is what the viewer uses. Animations should be kept in individual movie clips and placed on the root timeline. Consider having only one frame on the root timeline, as this makes controlling the movie clips much easier.

SYSTEM REQUIREMENTS: Zmags is cross-browser compatible and works on both Mac OS and Windows. The Zmags platform requires Flash for reading, and the minimum Flash version required is 9.0.115. If the reader does not have Flash installed or runs an older version, the reader is redirected to a page where Flash Player can be installed or the Zmags can be viewed in HTML. The Zmags digital magazine platform scales to fit the screen resolution of the reader. It is optimized for 1280 × 1024 and 1024 × 768. Readers with higher screen resolutions will still see the Zmags, although it may not utilize the entire screen. For readers with lower screen resolutions, the content will scale to fit the actual screen size.

Great Valley Publishing Company will not be responsible for reproduction quality of supplied artwork that does not meet these requirements.

